



Exit Planning

- > Exit planning is a business strategy
- Three legs of the stool:
 - ➤ Business planning
 - > How do I maximize the business value?
 - ➤ Personal financial planning
 - ➤ What do I need from the business to retire?
 - ➤ Personal planning
 - ➤ What am I going to do after I sell?
- **≻**Balance

