

2023

ARIZONA BUILDERS ALLIANCE CLASSES & EVENTS



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This pdf presents ABA classes & events available to you with a quick click! You may read through this interactive catalog, front to back, as if it was printed or click a section or page you would like to view.

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- Click on any web link throughout to access an online location for registering or learning more about the ABA, a class or event.



ABOUT THE ABA

ABA is an alliance of the Arizona Chapters of the Associated Builders & Contractors (ABC), and the Associated General Contractors of America – Building Chapter (AGC).

With offices in Phoenix and Tucson, ABA represents over 300 member companies, including contractors and professional service firms, serving the needs of the commercial & industrial construction industry.

Our purpose is to lead our members and the construction industry to greater productivity and profitability through:

- Education: Craft Training to Management Education
- Networking and Business Development Opportunities
- Legislative Advocacy on behalf of the Commercial Construction Industry



CONTINUING EDUCATION AT A GLANCE



2552 W. ERIE, STE. 106, TEMPE, AZ 85282
602.274.8222 ■ WWW.AZBUILDERS.ORG

	DESCRIPTION	APPLICATIONS AVAILABLE	APPLICATIONS DUE	ABA MEMBER	NON-ABA MEMBER	SCHEDULE	ATTENDEES	COURSES/TOPICS
Construction Administration Program (CAP)	Cover topics that directly relate to successfully coordinating and completing tasks throughout projects.	First Come, First Serve Register on the ABA Website	First Come, First Serve Register on the ABA Website	\$650	\$1,300	Mar–Nov 1pm - 5pm 2nd Tuesday of month	Project Admins, Project Coordinators	Project Start-Up, Contracts & Liens, Insurance & Risk Management, Project Costs, Tax Reporting, Record Keeping for Audits, Project Closeout, Community Outreach, Corporate Responsibility to the Community, Communication, Blueprint Reading Basics, Emotional Intelligence
Supervisory Training Program (STP)	Six-course program focusing on the knowledge and skills that every supervisor must have to be an effective manager of people, time, equipment and materials.	First Come, First Serve Register on the ABA Website	First Come, First Serve Register on the ABA Website	\$2,100	\$3,100	Aug–Jun 11am - 5pm Twice a month on Wednesdays	Current supervisors or future staff who aspire to be in a supervisory role	Leadership & Motivation, Oral & Written Communication, Planning & Scheduling, Contract Law & Documents, Construction Productivity & Cost Management, Risk Management & Problem Solving
Project Manager Development Program (PMDP)	Covers the essentials of project management and provides a solid foundation for long-term career development.	First Come, First Serve Register on the ABA Website	First Come, First Serve Register on the ABA Website	\$1,600	\$3,000	Jan–Jun 7:30am - 2:30pm Last Wed & Thurs of each month	Early-career project managers or those looking to move into such a role	Intro to Project Management, Initiating and Planning I & II, Executing, Monitoring and Controlling, and Project Closeout
Emerging Leaders Forum (ELF)	Develop construction professionals into informed, knowledgeable and active members of the industry while preparing them for future leadership roles within their companies, the industry and ABA.	January	End of February	\$1,600	\$3,200	Apr–Oct 8am - 3pm Attendance is required at each session.	Staff on a leadership trajectory at their company	Leadership Skills, Emotional Intelligence, Written/Oral Communication, Presentation Skills, Project Financials, Team Building, Confidence Building, Business Etiquette
Leadership Development Forum Program (LDF)	Intensive management education program to develop construction professionals into informed, knowledgeable and active members of the industry while preparing them for future leadership roles within their companies, the industry and the ABA.	August	Mid-October	\$3,100	\$6,200	Jan–Dec 7:30am - 3:30 pm 1st Friday of month* <i>*most months</i>	Staff on a leadership trajectory at their company plus 8 years construction management	The Role of Leaders, Public Speaking, Common Pitfalls of Construction, Finance in Construction, Construction Legislation and the Political Process, Increasing the Power of Memory, Market Sector Research, Personality Inventory and Leadership Styles, Work/Life Balance, Team Building and Managing People, Leading and Planning, The Anatomy of Construction Contracts, Final Case Study Formal Presentation, The Significance of Construction Company Benchmarks, How to create and implement an effective A3, How to Evaluate a Company's Organization Chart
Women in Leadership (WIL)	Advance skills, competencies, and applications relevant to excelling in a leadership capacity; Benefit from quality best practices and shared experiences with women colleagues in the industry; Positively impact professional well-being, the organizations, and the industry in which these women contribute.	August	First Week of January	\$3,300	\$5,200	Feb–Oct 8am - 3:30pm Once a month plus three 1:1 executive coaching sessions	Women in mid-to-upper-level management roles who aspire to increase effectiveness in leadership and/or continue advancement in leadership.	Eight full days of Professional Learning and Development Sessions; Coaching Sessions with Executive Coach for Leadership and Personal Development; Monthly Collaboration Trios for Growth and Target
Senior Executive Program (SEP)	Promote ongoing management and leadership training for senior leadership within ABA.	May	End of June	\$3,000	\$6,000	Aug–Dec 7:30am - 2:30pm Meets 6x every 3-weeks	Company executives and senior leaders	Leadership vs. Management Balance, Unique Challenges at the Executive Table, Decision Making for Leaders, Motivation Fundamentals, How Character Matters, How to Utilize Your Administrative Assistant, Conflict Management, Work/Life Balance, Identify Future Leaders & Succession Planning, Time Management for Leaders

MANAGEMENT EDUCATION AVAILABLE IN 2023



SUPERVISORY TRAINING PROGRAM

Learning Today...Leading Tomorrow



The Associated General Contractors of America's Supervisory Training Program (STP) is a construction-specific training curriculum developed, updated and field-tested by and for contractors. Supervisory skill — or the lack of it — directly affects every company's bottom line. You make your money in the field, and STP can help you improve your organization's bottom line.

The Supervisory Training Program is 6 units. Classes meet every Wednesday from 11 am – 5:30 pm at the ABA office in Tempe.

Schedule for Unit 1:

AUG 10 & 24, 2022
SEPT 14 & 28, 2022

Schedule for Unit 2:

OCT 5 & 19, 2022
NOV 2 & 16, 2022

Schedule for Unit 3:

NOV 30, 2022
DEC 14, 2022
JAN 4, 2023

Schedule for Unit 4:

JAN 18, 2023
FEB 1 & 15, 2023

Schedule for Unit 5:

MAR 1 & 22, 2023
APR 5 & 19, 2023
MAY 3, 2023

Schedule for Unit 6:

MAY 17 & 24, 2023
JUNE 7 & 21, 2023

COST:

ABA Member
\$2,100

Non-ABA Member
\$3,100



Supervisory Training Program Class of 2021

REGISTRATION DETAILS

- The program is available as a full set including Units 1-6.
- Visit www.azbuilders.org for current availability.

WHO WILL BENEFIT FROM THIS COURSE

- This course is designed for Foremen, Crew Leaders, and Supervisors who are leading field crews.

The Knowledge and Skills Every Construction Supervisor Must Have to be Effective

WHAT IS THE SUPERVISORY TRAINING PROGRAM?

AGC's Supervisory Training Program (STP) is a comprehensive six-course program focusing on the knowledge and skills that every supervisor must have to be an effective manager of people, time, equipment and materials. STP is a nationally-recognized training standard that has been the professional development resource of choice for more than 130,000 construction supervisors and managers.

The STP curriculum creates an unmatched learning experience for participants. Every STP course is activity-based, with discussions, case histories, problems, on-the-job training, and exercises. Participants in STP courses draw upon their field experience and learn by interaction with others from all areas of the construction industry.

This comprehensive six-course certificate program is based on AGC of America's curriculum and will benefit anyone on a construction jobsite who is in, or aspires to be, a supervisory role. Register today!

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SUPERVISORY TRAINING PROGRAM

Unit 1

LEADERSHIP & MOTIVATION

This course will describe the value of effective supervision of workers and improve the construction supervisor's ability to lead and motivate others. It will help you recognize your style of leadership and how to utilize other styles when appropriate.

- The dollars and sense of people in construction
- The role of the construction supervisor
- Helping people perform better
- Analyzing worker needs to affect motivation; leading others
- Providing positive feedback to improve job performance, attitudes and abilities
- Training and orienting crew members
- Teams and team building
- Leadership skills in action

Unit 2

ORAL & WRITTEN COMMUNICATION

This course presents a body of knowledge and skills that today's construction supervisors need in order to be effective communicators on their job site. You will acquire the skills and understanding of positive, direct communication with an emphasis on construction supervision.

- Effective communication
- Learning to listen
- Carrying on conversations
- Persuasion, negotiation, and confrontation
- Communicating with all levels of an organization
- Putting it in writing
- Meetings that work
- Electronic communication
- Improving communication

Unit 3

PLANNING & SCHEDULING

This course will help construction supervisors understand ways in which planning and scheduling saves time and money, while increasing quality in the construction process.

- Preparing the project plan
- Communicating the plan
- Preparing bar chart and critical path schedules
- Computer use in scheduling
- Using the schedule on the jobsite
- Updating the construction schedule
- The schedule as documentation
- Using planning and scheduling

Unit 4

CONTRACT LAW & DOCUMENTS

This course will provide information about contract documents and construction law to help supervisors recognize the roles and responsibilities of all contracted parties, to develop an understanding of how contract documents can be helpful to solve problems and resolve conflicts, and to develop positive relationships between all parties in the construction process.

- Introduction to contract documents and construction law
- Creating a positive environment through partnering
- Contractual relationships
- Contract forms and documents
- Managing general conditions
- Good documentation practices
- Changes
- Differing site conditions
- Time impacts
- Negotiation of resolutions

Unit 5

CONSTRUCTION PRODUCTIVITY & COST MANAGEMENT

This course covers understanding how project estimates are compiled, how to compare actual project costs with those estimated and how to control costs to meet the estimate. This course also details how productivity is measured, how the supervisor plays a major role in increasing jobsite productivity and how a small increase in productivity can have a significant impact on the time and cost of a project.

- Construction estimates
- Who controls project costs
- Reporting and analyzing actual costs
- Planning for cost control
- Cost control strategies
- Labor cost variances
- Working with project partners
- Managing risk and loss potentials
- Cost control strategies
- Post-project evaluations
- Benchmarking construction productivity
- Improving productivity through preplanning
- New skills for effective supervision
- Personnel management
- Equipment management for productivity improvement
- Jobsite productivity, planning and scheduling
- Quantifying lost labor productivity
- Record keeping, control, changes, and defect analysis

Unit 6

RISK MANAGEMENT & PROBLEM SOLVING

This course will cover the roles and responsibilities of a construction supervisor in accident prevention and loss control.

- Safety leadership, communication and expectations
- Planning for site safety
- Site safety management
- Site security and protection
- Multi-employer jobsite safety
- Construction risk management
- Safety and human resources
- Regulatory procedures, record keeping and documents



TO LEARN MORE AND TO REGISTER

Visit <https://www.azbuilders.org/supervisory-training-program/> or contact Erica Lange at 602-274-8222 or elange@azbuilders.org.

PROJECT MANAGER DEVELOPMENT PROGRAM



PMDP is a nationally recognized training standard. Individuals who complete all five PMDP courses will receive an AGC Project Manager Development Program Certificate of Completion.

The ABA Project Manager Development Program is a 60-hour course, taught over 6 months.

Class meets the following Wednesdays and Thursdays from 7:30 am – 2:30 pm.

DATES:

JANUARY 11 & 12, 2023

FEBRUARY 8 & 9, 2023

APRIL 12 & 13, 2023

MAY 10 & 11, 2023

JUNE 14 & 15, 2023

COST:

ABA Member

\$1,650

Non-ABA Member

\$3,000



Project Manager Development Program Class of 2022

REGISTRATION DETAILS

- Course is available as all 5 unites only.
- To register visit the ABA website at www.azbuilders.org.

WHO WILL BENEFIT FROM THIS COURSE

- This course is designed for early career Project Managers (2-years or less), Assistant Project Managers, Project Engineers, and Superintendents looking to transition to the PM role.

WHAT IS THE PROJECT MANAGER DEVELOPMENT FORUM?

The Project Manager Development Program (PMDP) for early-career project managers or those looking to move into such a role, is a five-unit program that covers the essentials of project management and provides a solid foundation for long-term career development. The curriculum for this course comes from the Associated General Contractors of America and a certificate of completion from the AGC will be given to all students completing all five modules. Class size is limited to 40 participants.

The program is offered annually by the ABA in order to teach a new generation of project managers the essential skills to ensure project success. PMDP participants are likely to have various titles depending on the kind of work they perform, the geographical location of their projects, and the size of their company. They may have titles such as assistant project manager, project manager, field engineer, project engineer, project administrator, etc. They may have experience as estimators, field personnel, project assistants, or office managers, and they may work in the heavy and highway sector, the commercial building sector, or in residential construction. They will most likely be early in their careers, have some post-high-school education, and less than two years of project-related experience.

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PROJECT MANAGER DEVELOPMENT PROGRAM

Unit 1

INTRODUCTION TO PROJECT MANAGEMENT

The class will discuss that a successful PM must be competent and efficiently model specific soft and technical skills. Each of these skills are defined and examples provided to highlight the skill's purpose and its proper implementation during a project. Unit 1 will also provide a high-level overview of construction law, highlighting specific terms, and the PM's responsibilities. Additionally, there will be an introduction and emphasis on project safety.

Unit 2

PART 1: INITIATING AND PLANNING

Unit 2 focuses on the first 2 process groups of Project Management: Initiating and Planning. This unit introduces the Initiation process group of Project Management. The instructor will cover the types of stakeholders involved in a construction project, from initiation to completion. The process of defining the project objectives, creating the Project Charter, and choosing an appropriate project delivery system will be reviewed. This unit also defines the concept of Project Scope. Instructors explore the purpose of the Project Scope and how it impacts the project during the entire project life cycle. The remainder of this unit focuses on the Planning process group of Project Management. This unit covers the elements of a Project Management Plan in detail. Project Managers learn how to develop a schedule for a construction project.

Unit 3

PART 2: INITIATING AND PLANNING

Unit 3 is a continuation of Unit 2, Initiating and Planning, Part 1. This unit covers determining project cost to include Estimates, Bids and final Budget, in depth. Instructors will teach Project Managers how to identify project resources and develop plans for quality, team acquisition, communication management, identifying and managing risk, project procurement, and stakeholder management.

Unit 4

EXECUTING

Unit 4 presents the third process group of Project Management: Executing. This unit introduces contract management in the construction industry. Project Managers learn the steps to creating a contract, reviewing contract documents, and identifying the difference between contractors and subcontractors. This section also addresses how to bill during a project, the reason(s) for contract termination, and the steps to contract termination. Section Two of this unit covers effective implementation of the project.

Unit 5 – MONITORING AND CONTROLLING, AND PROJECT CLOSEOUT

This unit presents the fourth and fifth process groups of Project Management: Monitoring and Controlling; and Closing. This unit focuses on changes that may occur during the life cycle of a project and how to finalize project processes. This unit emphasizes that the Executing, and Monitoring and Controlling process groups are iterative processes. It also addresses topics such as dispute resolution, how to document changes, the impact of changes on the overall schedule and budget, maintaining quality assurance, and change order management. This final unit focuses on the process of closing out a construction project. The instructors review the process for project closeout to include both administrative closure and contract closure. This unit emphasizes customer satisfaction and reviews the required communication with and documentation for the owner during closeout.



TO LEARN MORE AND TO REGISTER

Visit <https://www.azbuilders.org/project-management-seminars/>
or contact Erica Lange at 602-274-8222 or elange@azbuilders.org.

EMERGING LEADERS FORUM



The ABA Emerging Leaders Forum is a learning experience and requires attendance at all meetings. Class typically meets from 8 am – 3 pm.

DATES:

APRIL 18, 2023
MAY 16, 2023
JUNE 13, 2023
AUGUST 15, 2023
SEPTEMBER 19, 2023
OCTOBER 17, 2023

COST:

ABA Member
\$1,600
Non-ABA Member
\$3,200



Emerging Leaders Forum Class of 2022

REGISTRATION DETAILS

- Class begins in April of each year.
- Registration is done on an application-based method and is limited to 30 students.
- Applications for each year are available in January and are due in late February.

WHO WILL BENEFIT FROM THIS COURSE

- This course is designed for team members that are on an upward trajectory within their companies. Common titles of attendees include, but are not limited to: Project Manager, Estimator, Superintendent, and Assistant Project Manager.

WHAT IS THE EMERGING LEADERS FORUM?

The ABA's Emerging Leaders Forum is a five-month management education program designed for participants on a leadership trajectory at their company. The program is limited to 30 students. The six-month, in-depth course focuses on leadership skills, communication skills and public speaking.

PURPOSE OF THE PROGRAM

Develop construction professionals into informed, knowledgeable and active members of the industry while preparing them for future leadership roles within their companies, the industry and the Arizona Builders Alliance (ABA).

CLASS TOPICS

- Leadership Skills
- Emotional Intelligence
- Written Communication Skills
- Oral Communication Skills
- Presentation Skills
- Project Financials
- Team Building
- Confidence Building
- Business Etiquette
- Building & Maintaining Relationships

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EMERGING LEADERS FORUM

QUALIFICATIONS

Qualified candidates should be on an upward trajectory within their companies.

- Participants should be in positions of increasing responsibility
- Participants must be nominated by their company's C-Level Management
- Participants must be able to attend all classes
- Participants will be required to complete homework

SELECTIONS

- Limited to 30 qualified registrants
- Maximum one candidate per firm, unless applicants are located in two different regions
- Non-ABA members may be approved dependent upon space

BY THE END OF CLASS IN OCTOBER, PARTICIPANTS WILL HAVE DEVELOPED:

- Stronger presentation skills
- Stronger leadership skills
- A working knowledge of emotional intelligence
- Stronger written & oral communication skills
- A working knowledge of project financials
- How to develop a successful team
- Stronger confidence levels
- A working knowledge of proper business etiquette
- Long-term relationships with their classmates from general contracting and trade contracting firms



TO LEARN MORE AND TO REGISTER

Visit <https://www.azbuilders.org/emerging-leaders-forum/>
or contact Erica Lange at 602-274-8222 or elange@azbuilders.org.



LEADERSHIP DEVELOPMENT FORUM PROGRAM

LEADERSHIP DEVELOPMENT FORUM



The ABA Leadership Development Forum is a learning experience that requires attendance at all meetings. Class typically meets on one Friday of each month from 7:30 am – 3:30 pm.

DATES:

JANUARY 6, 2023
FEBRUARY 3, 2023
MARCH 3, 2023
APRIL 14, 2023
MAY 5, 2023
JUNE 2, 2023
AUGUST 4, 2023
SEPTEMBER 8, 2023
OCTOBER 6, 2023
NOVEMBER 3, 2023
DECEMBER 7, 2023

COST:

ABA Member
\$3,100
Non-ABA Member
\$6,200



LDF Class of 2022

REGISTRATION DETAILS

- Class begins in January of each year.
- Registration is done on an application-based method and is limited to 30 students.
- Applications for each year are available in August and are due in late October.

WHO WILL BENEFIT FROM THIS COURSE

- This course is designed for team members that are on an upward trajectory within their companies. Common titles of attendees include, but are not limited to: Project Director, Senior Project Manager, Project Manager, Senior Estimator, Estimator, and Superintendent.

WHAT IS THE LEADERSHIP DEVELOPMENT FORUM?

The ABA's Leadership Development Forum (LDF) is a year-long intensive management education program that requires significant commitment on behalf of each candidate and employer. The purpose of the program is to develop construction professionals into informed, knowledgeable and active members of the industry while preparing them for future leadership roles within their companies, the industry and the ABA. The program has been sold out annually since being introduced in 1993. This in-depth course focuses on management skills, leadership and public speaking. It has received both state and national awards and has graduated over 800 constructors over the past 29 years.

CLASS TOPICS

- The Role of Leaders
- Public Speaking
- Common Pitfalls of Construction
- Finance in Construction
- Construction Legislation and the Political Process
- Increasing the Power of Memory
- Market Sector Research
- Personality Inventory and Leadership Styles
- Work/Life Balance
- Team Building and Managing People
- Leading and Planning
- The Anatomy of Construction Contracts
- Final Case Study Formal Presentation
- The Significance of Construction Company Benchmarks
- How to create and implement an effective A3
- How to Evaluate a Company's Organizational Chart

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LEADERSHIP DEVELOPMENT FORUM PROGRAM

QUALIFICATIONS

The LDF Program is designed for leaders in the industry whose careers are on an upward trajectory.

- Applicants must have a minimum of eight (8) years in construction management, not including internships OR have completed the ABA's Emerging Leaders Forum with six (6) years of construction
- Applicants should be in positions of increasing responsibility
- Applicants must be nominated by their company's C-Level Management
- Applicants must be able to attend all classes

SELECTIONS

- Limited to 30 qualified registrants
- Maximum one candidate per firm, unless company has offices in two different regions and 2nd applicant comes from and lives in the other region
- Non-ABA members may be approved dependent upon space
- LDF Alumni Advisory Board will make selection of participants

Additionally, participants will:

- Participate in the LDF Community Service Project
- Attend one ABA Seminar (no charge)
- Attend one ABA Webinar (no charge)
- Attend one ABA Member Mixer or Networking Event (no charge)
- Attend one ABA Board Meeting

Graduates will be honored and awards presented upon completion of the course. The ultimate reward will be increased leadership and public speaking skills, a new understanding of the industry, the role ABA plays, and the opportunity to meet other successful construction industry leaders.



TO LEARN MORE AND TO REGISTER

Visit <https://www.azbuilders.org/leadership-development-forum-ldf/> or contact Erica Lange at 602-274-8222 or elange@azbuilders.org.



WOMEN IN LEADERSHIP PROGRAM



Dr. Sharon Adele Kortman
*Executive/Life Coach and
Leadership/Organizational
Consultant*

DATES:

FEBRUARY 24, 2023

MARCH 31, 2023

APRIL 28, 2023

MAY 25, 2023

JUNE 23, 2023

AUGUST 25, 2023

SEPTEMBER 22, 2023

OCTOBER 20, 2023

In addition to above dates, one-on-one sessions may be scheduled individually in January, July and November.

Classes are held from
8 am – 3:30 pm at the
ABA office in Tempe.

COST:

ABA Member
\$3,300

Non-ABA Member
\$5,200



Women in Leadership Program Class of 2022

REGISTRATION DETAILS

- Class begins in January of each year.
- Registration is done on an application-based method.
- Applications for each year are available in August and are due in late December.

WHO WILL BENEFIT FROM THIS COURSE

- This course is designed for women who are in leadership positions within their companies, ideally leading at least 1 team member or more. Common titles of attendees include, but are not limited to: Project Director, Project Executive, Senior Project Manager, Project Manager, Superintendent, Director of Marketing, Director of Finance, Controller, and Director of Human Resources.

The Women in Leadership Program is designed for women in mid-to-upper-level management roles. These women and their organizations aspire to increased effectiveness in leadership and/or continued advancement in leadership.

- Eight full days of Professional Learning and Development Sessions
- Coaching Sessions with Executive Coach, Dr. Sharon Adele Kortman, for Leadership and Personal Development
- Monthly Collaboration Trios for Growth and Target

Assessments – Ability to schedule additional one-on-one executive coaching sessions in January, July and November 2023.

PROGRAM OUTCOMES

- Advance skills, competencies, and applications relevant to excelling in a leadership capacity
- Benefit from quality best practices and shared experiences with women colleagues in the industry
- Positively impact professional well-being, the organizations, and the industry in which these women contribute



TO LEARN MORE AND TO REGISTER

Visit <https://www.azbuilders.org/women-in-leadership-program/>
or contact Erica Lange at 602-274-8222 or elange@azbuilders.org.



ABA SENIOR EXECUTIVE PROGRAM

SENIOR EXECUTIVE PROGRAM



SEP Class of 2022

DATES:

AUGUST 2, 2023
3:00pm – 7:30pm
Introduction to SEP Class,
followed by Team Dinner.

AUGUST 3, 2023

AUGUST 24, 2023

SEPTEMBER 14, 2023

OCTOBER 5, 2023

OCTOBER 26, 2023

NOVEMBER 16, 2023

Sessions are from
7:30 am – 2:30 pm

GRADUATION:

DECEMBER 7, 2023
11:00 am – 1:30 pm

COST:

ABA Member
\$3,000

Non-ABA Member
\$6,000

REGISTRATION DETAILS

- Class begins in August of each year.
- Registration is done on an application-based method.
- Applications for each year are available in May and are due in late June.

WHO WILL BENEFIT FROM THIS COURSE

- This course is designed for team members that are considered C-Suite within their companies. Common titles of attendees include, but are not limited to: President, CEO, CFO, Project Director, Project Executive, Vice President of Field Operations.

We face a volatile, challenging, and fast-paced business environment. Supply chain disruption, high demand for construction, shifting vertical markets, skilled labor shortages, offsite construction, and many other factors combine to make this one of the toughest times to lead a construction company. We want to prepare our members to succeed, so we decided to completely re-design the Senior Executive Program (SEP).

The new SEP features industry experts who will deliver a dynamic, interactive, and collaborative experience. You will learn key concepts to help you continue to develop as a leader, help your teams reach their potential, and position your company to win in the market, no matter how things change.

We have structured 6 unique sessions to help you build your knowledge, skills, and performance as a leader. Organized in three sections:

- **Fight for Self** – learn to take care of your mental, emotional, and physical health so that you are there for your family, friends, and colleagues.
- **Fight for Team** – build great culture, create high performing teams, develop the organizational DNA that will help your team succeed.
- **Win in the Market** – understand what's coming, learn to build an organization that senses what's changing in the market, create the agility to navigate threats and take advantage of opportunities.

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ABA SENIOR EXECUTIVE PROGRAM

The workshop format will allow you to learn from experts who bring the latest proven content while you practice problem-solving skills working with colleagues from across the market. These peer to peer interactions add to the learning environment and will help you to build and deepen relationships to help the industry continue to achieve excellence. We can't wait to see you in class!

FIGHT FOR SELF

- Managing Burnout
- Resilience
- Mental and Emotional Fitness
- Ethical/Moral Compass

FIGHT FOR TEAM

- Build Great Culture
- Create High Performing Teams
- Lead Conflict Resolution
 - Have Difficult Conversations
 - Practice Makes Perfect
- Develop Talent

WIN IN THE MARKET

- What's Coming Next?
- Build Your Team's Ability to Sense What's Changing in the Market
- Create the Agility to Take Advantage of Opportunities
- Practice Your Skills
- Bring the Practices Home to Your Team



TO LEARN MORE AND TO REGISTER

Visit <https://www.azbuilders.org/senior-executive-program-sep/> or contact Erica Lange at 602-274-8222 or elange@azbuilders.org.



**ABA
EDUCATION
AVAILABLE
IN
2023**



DATES:

MARCH 14, 2023

APRIL 13, 2023

MAY 9, 2023

JUNE 13, 2023

AUGUST 8, 2023

SEPTEMBER 12, 2023

OCTOBER 10, 2023

NOVEMBER 14, 2023

The class will meet 8 times this year from 1-5pm typically on the 2nd Tuesday of every month, with the exception of April. Class will meet on the 2nd Thursday of April.

Classes are held from
1 pm – 5 pm at the
ABA office in Tempe.

COST:

ABA Member
\$650

Non-ABA Member
\$1,300

Intended to help grow administrative professionals to the next level, class topics include important subjects to better influence and fully support their project teams.

This course is specifically designed for Project Administrators, Project Coordinators, Project Secretaries, and/or anybody involved in project administration.

Some topics include:

- Project Start Up including Dust Control & County Requirements
- Contracts & Liens
- Insurance & Risk Management including General Liability, Workers Comp & Safety Reporting
- Human Resources
- Project Closeout including Project Documentation, Payment Piece & Client Relationships/Communication



FOR A FULL LIST OF TOPICS AND TO REGISTER

Visit <https://www.azbuilders.org/construction-administration-program/> or contact Erica Lange at 602-274-8222 or elange@azbuilders.org.

SEMINAR INSTRUCTOR:



Deborah Ostreicher, MBA
Distinguished Communications

2023 DATES TO COME

Classes are held from
7:30 am – 4:30 pm at the
ABA office in Tempe.

COST:

ABA Member
\$995

Non-ABA Member
\$1,600

**CLASS IS LIMITED
TO 12 ATTENDEES**

You don't have to consider yourself a "public speaker" for this seminar to be enormously helpful.

Presentation Boot Camp will assist you in formulating your message at the board table or at the dinner table. It's about presenting any information in a clear, concise, and convincing way that will get results.

If you regularly present in front of internal or external audiences, live or online, come for a check-in to see how you can achieve the outcomes you desire. Nail the basics of persuasive presenting before that next bid interview. This seminar will give you the opportunity to practice multiple times and see results, on the spot! If you're already a pro, come in for a tune-up. If you're lacking confidence, let's build on your strengths. Whatever your interest, this is a supportive, tactical, safe way to take your skills to the next level.



TO LEARN MORE OR TO REGISTER

Visit <https://eventinterface.com/2-day-presentation-boot-camp-3/>
or contact Erica Lange at 602-274-8222 or elange@azbuilders.org.

SEMINAR INSTRUCTORS:

Anthony Jeffers
Hensel Phelps

Art Day
Chasse Building Team

Brad Nelson
Hensel Phelps

Chris Vine
Hensel Phelps

Dan Menghini
Chasse Building Team

Michael McNew
GCON

Robert Fernandez
GCON

Stephen Nichols
Arizona Builders Alliance

DATES:

**COMPLETE ALL
7 LEAN UNITS
IN ONE WEEK**

JANUARY 23-27, 2023

Click QR code to register or more information.



**COMPLETE LEAN UNITS FROM
APRIL-SEPTEMBER 2023**

UNIT 1 – APRIL 20, 2023
7:30 am – 11:30 am

UNIT 2 – APRIL 20, 2023
12:30 pm – 4:30 pm

UNIT 3 – MAY 18, 2023
7:30 am – 11:30 am

UNIT 4 – MAY 18, 2023
12:30 pm – 4:30 pm

UNIT 5 – JUNE 22, 2023
7:30 am – 4:30 pm

UNIT 6 – AUGUST 17, 2023
7:30 am – 12 pm

UNIT 7 – SEPTEMBER 21, 2023
7:30 am – 4:30 pm

Classes are held at ABA office in Tempe.

COST – For 7 Units:

ABA Member
\$1,325

Non-ABA Member
\$2,650

*Note: Classes can be paid on per class basis.
The CM-Lean Exam cost is \$575 extra,
due to the AGC of America.*

Taught by some of the best in the industry, you do not want to miss being a part of the Lean Training Seminar!

Lean Construction is based on the holistic pursuit of continuous improvements aimed at minimizing costs and maximizing value on a construction project: planning, design, construction, activation, operations, maintenance, salvaging, and recycling.

To help contractors develop the knowledge needed to build lean, the Associated General Contractors of America developed the Lean Construction Education Program. Construction professionals at all experience levels, will learn the building blocks necessary to transform their projects and companies into a lean operating system through these seven units provided in this seminar.

- Lean Unit 1 – Variation in Production Systems (4 hours)
- Lean Unit 2 – Pull in Production (4 hours)
- Lean Unit 3 – Lean Workstructuring (4 hours)
- Lean Unit 4 – The Last Planner® System (4 hours)
- Lean Unit 5 – Lean Supply Chain and Assembly (8 hours)
- Lean Unit 6 – Lean Design and Pre-construction (4 hours)
- Lean Unit 7 – Problem-solving Principles and Tools (7 hours)

All sessions include breakfast and participant's manual.



TO LEARN MORE OR TO REGISTER

Visit <https://www.eventinterface.com/lean-unit-1-variation-in-production-systems-6/> or contact Erica Lange at 602-274-8222 or elange@azbuilders.org.

SEMINAR INSTRUCTOR:



Dan Russell CM-Lean, CM-BIM, LEED AP
Practical BIM Solutions

DATES:

APRIL 10-11, 2023

APRIL 24-25, 2023

8:00 am – 4:30 pm

Class is held at the
ABA office in Tempe.

COST:

All 4-units

ABA Member

\$1,300

Non-ABA Member

\$2,600

Each unit

ABA Member

\$350

Non-ABA Member

\$700

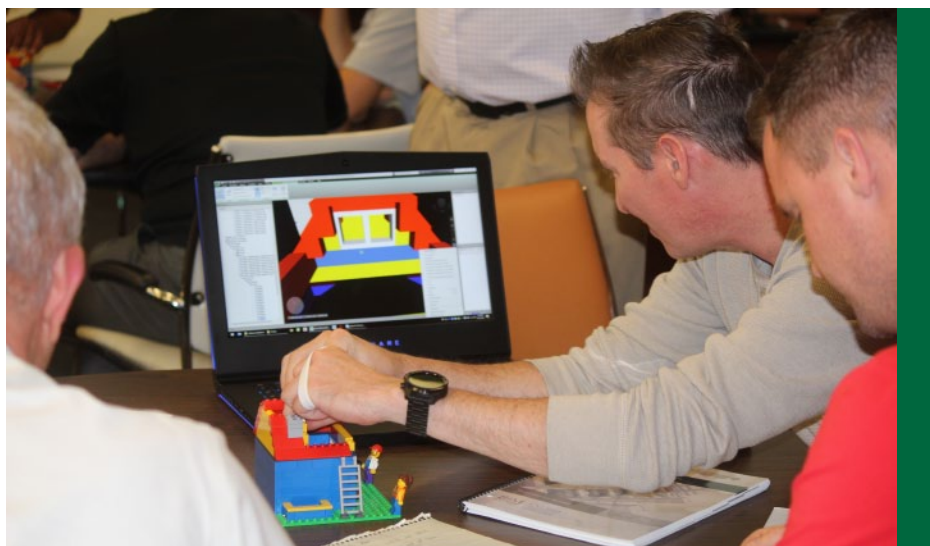
Certificate of Management Building Information Modeling (CM-BIM) is your resource for successful BIM implementation.

BIM (Building Information Modeling) is changing the way projects are constructed. Whether you are a prime contractor using BIM across an entire project or a subcontractor impacted by a specific BIM implementation, this emerging practice requires new mindsets and technological know-how in order to achieve significant improvements in efficiency and cost control.

AGC's BIM Education Program – developed in conjunction with leading BIM practitioners, technology firms and educators – is designed to prepare construction professionals at all experience levels to successfully implement BIM on a construction project.

- Unit 1 – An Introduction to Building Information Modeling
- Unit 2 – BIM Technology-Revised Edition
- Unit 3 – BIM Contract Negotiation and Risk Allocation
- Unit 4 – BIM Process, Adoption, and Integration

This highly interactive program provides 32-hours of instruction and training to get construction industry professionals at all levels ready to take advantage of the benefits of BIM. After participants complete all four courses in the program they become eligible to sit for an exam to earn the Certificate of Management – Building Information Modeling (CM-BIM).



TO LEARN MORE OR TO REGISTER

Visit <https://eventinterface.com/bim-unit-1-an-introduction-to-building-information-modeling-3rd-edition/> or contact Erica Lange at 602-274-8222 or elange@azbuilders.org.

SEMINAR INSTRUCTORS:



Debby Anderson
INSURICA Southwest



Cliff Spickler
INSURICA Southwest

DATE:

FEBRUARY 16, 2023
8:30 am – 11:30 am

Class is held at the
ABA office in Tempe.

COST:

ABA Member
\$60

Non-ABA Member
\$120

Continental breakfast, lunch
& materials are included.

This Class is Designed to:

- Provide a basic understanding of the accounting process in construction
- Define important construction accounting terms and demonstrate how to calculate the key elements of construction work in process
- Go beyond the mechanics of the process to provide practical tips on what the work in process is revealing
- Emphasize the critical role of operations in construction work in progress and the importance of collaboration between accounting and operations
- Generate a deep understanding of the impact of underbillings and overbillings on your company and how your customers and creditors react to them
- Give operations people enough accounting insight to be truly effective in their role, and accounting people the practical insight to effectively collaborate with operations



TO LEARN MORE OR TO REGISTER

Visit <https://www.azbuilders.org/finance-in-construction-seminars/>
or contact Erica Lange at 602-274-8222 or elange@azbuilders.org.

SEMINAR INSTRUCTOR:



Stephen Nichols, LEED AP, CM-LEAN
Instructional Design & Training Manager
Arizona Builders Alliance

DATE:

JUNE 16, 2023

7:30 am – 4:30 pm

Class is held at the
ABA office in Tempe.

COST:

ABA Member
\$550

Non-ABA Member
\$825

This LPS Workshop is designed to build upon those skills introduced in Unit 4 of the 'CM Lean' certification curriculum developed by the AGC.

This course will count as 8 hours towards your CM-Lean Continuing Education Credits, should you need it.

The Last Planner® System (LPS) was developed by the Lean Construction Institute to plan projects in a way that produces predictable workflow and rapid learning.

To achieve maximum production on our construction sites, LPS plays a vital role in supporting the team effort in working toward planned accomplishments. Implementing LPS enables project teams by increasing reliable predictability, understanding the network of commitments, and demonstrating accountability as they move along a planned path. It also aids in determining course corrections when obstacles (variation) are encountered. Achieve the following:

- Begin utilizing the Last Planner® System on your projects.
- Identify the 8 types of waste that 'subtract value' on your project
- Learn how to lead a Pull Planning event with your project teams
- Increase team member participation, developing Lean Champions
- Maximize use of 'Constraint Logs' & 'Parking Lots'.
- Increase Work Structuring & 'make-ready' conversation skills
- Identify and work through 'variation'
- Demonstrate progress through Percent Plan Complete (PPC)
- Next round of Pull Planning techniques...keepin' the mtg's moving!
- Increase team member 'buy-in', not reverting back to 'broken traditions'.
- Put to work 'Resource Efficiency' v. 'Flow Efficiency'.
- Take advantage of the '5 Levels' of conversation: Should, Can, Will, Did, Learn.



TO LEARN MORE OR TO REGISTER

Visit <https://eventinterface.com/last-planner-system-workshop-3/>
or contact Erica Lange at 602-274-8222 or elange@azbuilders.org.

SEMINAR INSTRUCTOR:



Stephen Nichols, LEED AP, CM-LEAN
Instructional Design & Training Manager
Arizona Builders Alliance

DATES:

MARCH 20, 2023

MARCH 21, 2023

MARCH 27, 2023

MARCH 28, 2023

Classes are held from
2 pm – 5 pm at the
ABA office in Tempe.

COST:

ABA Member
\$255

Non-ABA Member
\$500

This blueprint reading series is developed to instruct each student in the basic understanding of construction blueprints and specifications.

Every construction professional, whether working in the field or in the office, must know how to read blueprints. Although not overly complicated, beginning to read blueprints does require a basic understanding, practice and general knowledge of industry standards used to communicate project design.

You'll want to join us in person because this course has been designed to provide you with the foundational knowledge, and 'hands on' classroom experience to get you started in understanding construction design documents. Here's what you can expect from this course:

- An introductory & foundational knowledge of blueprint reading as it relates to building construction projects.
- Hands on practice and understanding of reading blueprints and specifications manuals.
- Be able to locate both general & specific trade information using plans & specifications.
- Be able to answer basic construction questions related to design intent, project layout and the installation of materials at the jobsite.
- Be able to locate, identify & understand project specific aspects within the design documents.



TO LEARN MORE OR TO REGISTER

Visit <https://www.eventinterface.com/blueprint-reading-series-5/>
or contact Erica Lange at 602-274-8222 or elange@azbuilders.org.



MISSION STATEMENT

The Young Builders Council seeks to build the future of the construction industry by encouraging the professional development of its members through education, outreach, and networking opportunities while enhancing the relationship between young and established members of the ABA.

ATTRACT | COLLABORATE | EDUCATE

The Arizona Builders Alliance is looking for young, energetic participants that want to get involved in the industry, spend time with peers, and further their education in the industry.

The Young Builders Council (YBC) holds quarterly meetings in addition to a variety of activities throughout the year. This is a tremendous opportunity to introduce your younger staff to the industry, the ABA, and to their peers in the industry. Nominees must meet the following criteria:

- Be from an ABA member company in good standing
- Be 40-years of age or younger
- Pay annual dues of \$250

YBC Membership includes these exclusive opportunities:

- Jobsite Tours
- Educational Seminars
- Legislative Updates
- Monthly YBC mixers with four of these being joint mixers with ASA, CFMA, and AGC
- Quarterly YBC Member Meetings
- Opportunities to interact with ASU, NAU, and U of A Students about careers in Construction
- Opportunities to lead and join YBC Committees, including: Education Committee, Legislative Committee, Marketing Committee, Outreach Committee, Social Committee
- Leadership Opportunities on the YBC Executive Board
- Leadership Opportunities on the YBC Committees



TO LEARN MORE OR TO JOIN YOUNG BUILDERS COUNCIL

Visit <https://www.azbuilders.org/young-builders-council-2/> or contact Julia Young, Tempe Mechanical at julia.young@tempemechanical.com or Nikki Rutledge, ABA at 602-274-8222 or nrutledge@azbuilders.org.

ABA ANNUAL EVENTS IN 2023



ANNUAL EVENT - JANUARY

2024 ABA'S CHAIRMAN'S INSTALLATION DINNER & LIVE AUCTION

The Arizona Builders Alliance cordially invites you to honor
ABA's 2023 Chairmain, Derek Wright, Suntec Concrete, &
Incoming 2024 Chairman, Justin Dent, McCarthy.

DATE:

JANUARY 18, 2024

5:30 pm

Cocktail Hour & Networking

6:30 pm

Dinner Program & Installation
of 2024 ABA Officers

Event Location:

Doubletree Resort by Hilton

5401 N. Scottsdale Rd.

Scottsdale, AZ 85250



Derek Wright
*President
Suntec Concrete
2023 ABA Chair*



Justin Dent
*Vice President
McCarthy
2024 ABA Chair*

The evening will Include:

- Networking
- Dinner
- Officer Installation
- Live Auction Benefiting:
- ABA Education Programs
- Incoming Chairman's Charitable Organization of choice



TO LEARN MORE

Contact Erica Lange at 602-274-8222 or elange@azbuilders.org.

ANNUAL EVENT - MARCH

2023 ABA GOLF TOURNAMENT

Hit the course with us this St. Patty's Day at Talking Stick Resort in Scottsdale! What better way to test your luck and have a wee bit of fun out on the green!

DATE:

MARCH 17, 2023

7:30 am

Registration

8:30 am

Shotgun Start

Event Location:

Talking Stick Resort

9800 Talking Stick Way

Scottsdale, AZ 85256

- Three Beer Stations on course - Serving lunch
- Drink Tickets provided at check-in
- Traditional Raffle - items on site!
- Several on-course games
- VIP Foursome includes 2 extra drink tickets and the on-course games
- Multiple levels of event sponsorship are available giving your company or organization many opportunities for exposure to ABA members throughout the event.

COST:

Foursome

\$1,750

VIP Foursome

\$2,000



TO LEARN MORE

Visit <https://eventinterface.com/aba-annual-golf-tournament/> or contact Nikki Rutledge at 602-274-8222 or nrutledge@azbuilders.org.



ANNUAL EVENT - AUGUST



Hosted annually in the summer, the GC EXPO is a collaborative industry event in Phoenix!

DATE:

AUGUST 10, 2023

Noon – 1 pm VIP Hour

1 pm – 4:30 pm General Admission

Event Location:

Double-Tree Resort by Hilton

5401 N. Scottsdale Rd.

Scottsdale, AZ 85250

The American Subcontractors Association of Arizona (ASA), Arizona Builders Alliance (ABA) and Associated Minority Contractors of Arizona (AMCA) join together to present an annual "GC Expo".

This collaborative industry event is an opportunity for General Contractors to be showcased and introduced to hundreds of specialty trade contractors – an excellent occasion to develop new business relationships. This year, approximately 40-50 general contracting firms are expected to participate and Expo hours have been extended to allow more time for mingling. Make your plans now to attend!

EXPO HOST ASSOCIATIONS



TO LEARN MORE

Visit <https://eventinterface.com/2023-gc-expo/> or contact Erica Lange at 602-274-8222 or elange@azbuilders.org.





ANNUAL EVENT - SEPTEMBER

**Hosted annually
in the early fall,
ABA's Convention
is a premier
educational
and networking
event!**



SEPT 27-29, 2023 | TUCSON

DATE:
SEPTEMBER 27-29, 2023

Event Location:
El Conquistador Tucson,
A Hilton Resort
10000 N. Oracle Rd.
Tucson, AZ 85704

COST:
ABA Member
\$699
Non-ABA Member
\$999
Spouse
\$350
Child
\$35

Every year, our 3-day program draws more than 200 ABA members with its rich educational programs mixed with many networking opportunities in an informal setting for the purpose of learning from construction experts while exchanging ideas with other industry professionals. Social events during convention include: a golf tournament, a poker tournament, crowd-pleasing bingo, welcome reception plus a spouse excursion. Everyone looks forward to the costume cocktail hour and dinner party – this year's theme is ***I Want My ABA Convention 80's***.

Multiple levels of event sponsorship are available that reach a captive audience of construction professionals throughout the event. In addition, our convention marketing efforts begin four months prior to the occasion, giving your company or organization many opportunities for exposure to ABA members.

The most amazing friendships start at convention each year!



TO LEARN MORE OR TO REGISTER

Visit <https://eventinterface.com/2023-aba-convention/>
or contact Erica Lange at 602-274-8222 or elange@azbuilders.org.



ANNUAL EVENT - DECEMBER

ABA'S 29TH ANNUAL LEADERSHIP & MEMBER LUNCH

DATE:

DECEMBER 7, 2023

11 am

Registration

11:30 am – 1:30 pm

Lunch & Graduation

Event Location:

JW Marriott Camelback Inn

5402 E. Lincoln Dr.

Scottsdale, AZ 85253

Participants in this year's management education programs have devoted significant time this year to improving their leadership skills.

Please help us celebrate graduates of the following programs:

- 2023 Leadership Development Forum (LDF)
- 2023 Senior Executive Program (SEP)
- 2023 Emerging Leaders Forum (ELF)
- 2023 Women in Leadership (WIL)

Join them, along with 500+ ABA Members, as we celebrate their success and hear about their experiences.

Take this opportunity to mix & mingle with ABA members in a beautiful setting!



TO LEARN MORE OR TO REGISTER

Visit <https://www.azbuilders.org/> or contact Erica Lange at 602-274-8222 or elange@azbuilders.org.



2552 W. ERIE, STE. 106, TEMPE, AZ 85282 ■ 602.274.8222

WWW.AZBUILDERS.ORG

